

Availability Bias

GQG Partners Emerging Markets Equity

*“Predictions are hard, especially about the future.”
— Niels Bohr/Yogi Berra*

EMERGING MARKETS EQUITY COMPOSITE TOTAL RETURNS

AS OF MARCH 31, 2019	1 MO	3 MOS	YTD	1 YR	3 YRS	SINCE INCEPTION (01-DEC-14)	2018	2017	2016	2015
Composite (gross of fees) %	3.95	11.82	11.82	-6.84	10.79	4.63	-13.59	35.16	7.50	-7.72
Composite (net of fees) %	3.87	11.58	11.58	-7.62	9.85	3.74	-14.32	33.99	6.59	-8.51
MSCI Emerging Markets Index (Net) %	0.84	9.92	9.92	-7.41	10.68	3.55	-14.58	37.28	11.20	-14.92
Difference (net versus benchmark) bps	+303	+166	+166	-21	-83	+19	+26	-329	-461	+641

GQG Partners claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this performance information in compliance with the GIPS standards. Performance data is based on the firm's Composite for the strategy. The Composite was created in June 2016. Performance presented prior to June 1, 2016 was achieved prior to the creation of the firm. The prior track record has been reviewed by Ashland Partners & Company, LLP and conforms to the portability requirements of the GIPS standards. On June 28, 2017, ACA Performance Services, LLC acquired the investment performance service business of Ashland Partners & Company, LLP. For periods after June 1, 2016, the Composite consists of accounts managed by GQG pursuant to the strategy.

Performance is expressed in US dollars. Returns are presented both gross and net of management fees and include the reinvestment of all income. Gross and net performance are calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, admin, audit and organization fees). Net of fee returns also are calculated by deducting GQG's stated annual fee for separately managed accounts, pro-rated on a quarterly basis. Gross and net performance are net of foreign withholding taxes. **PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.**

Please see the Important Information at the end of this document for additional disclosures regarding the Composite. Returns for periods greater than one year are annualized.

While the fourth quarter of 2018 ended with a bang, so too did the first quarter of 2019, but in opposite directions. During the first quarter of 2019, the benchmark MSCI Emerging Markets Index gained 9.92% on a total return basis, led by cyclical sectors such as Consumer Discretionary, Real Estate and Information Technology. Despite strong returns for the benchmark during the quarter, our portfolio outperformed by 166 bps net of fees, posting a total return of 11.58%. Even though this quarter saw a strong up market, it's important to keep in mind that this performance was on the heels from a strong down market in 2018's fourth quarter, where we outperformed the Index by 4.03% as it fell by 7.60%. Risk mitigation and downside protection are continually top of mind for us, as we believe these are key components to compounding capital over time. So when combining the two quarters, we're pleased with our relative performance.

Because 90-day increments of returns are quite noisy, I'm reminded of the words of the late Ben Graham as re-told by Warren Buffett: "In the short-run, the market is a voting machine — reflecting a voter-registration test that requires only money, not intelligence or emotional stability — but in the long-run, the market is a weighing machine." Translation: sentiment (and noise) drive market prices in the near term, but longer term, fundamentals (earnings) ultimately drive stock prices. We do not believe that the market, reacting differently to the same set of data between Q4 2018 and Q1 2019, provides us with much of a signal to act.

As is often the case, psychology plays a pivotal role in investing and we will recap this quarter by taking a brief look at a common bias as well as touch on everyone's favorite conversation starter — the weather.

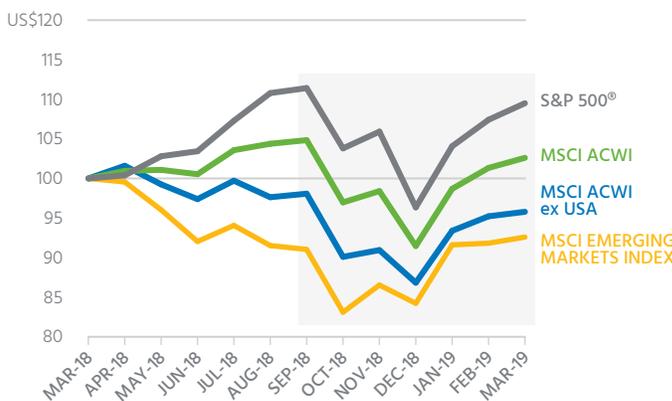
ON METEOROLOGY, PSYCHOLOGY AND EQUITY MARKETS

There’s a common phrase across the US that is especially true here in South Florida: if you don’t like the weather, wait 10 minutes and it will most likely change. When you replace ‘10 minutes’ with a calendar quarter and you swap ‘weather’ for global equity markets, the phrase applies equally well. Despite all of the headlines, good or bad, major indices are back at levels last seen *in September 2018*, completely erasing the losses that occurred in Q4 as highlighted in Exhibit 1.

Additionally, it was about two years ago where the world was enamored with synchronized global growth, and now popular publications such as *Barron’s* are discussing a synchronized global recession.

EXHIBIT 1: THE WORST OF TIMES & THE BEST OF TIMES?

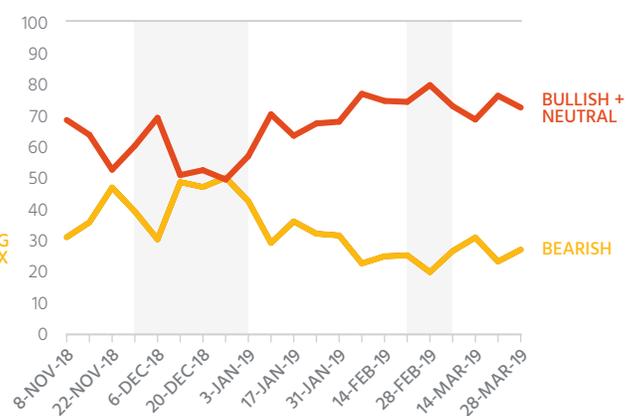
GROWTH OF US\$100 OVER LAST 12 MONTHS



Source: eVestment for monthly total returns (net of withholding taxes for international indices) as of March 31, 2019.

EXHIBIT 2: SENTIMENT FOLLOWS RETURNS

MARKET DIRECTION OVER NEXT SIX MONTHS SURVEY RESPONSE %



Source: American Association of Individual Investors weekly market direction sentiment survey as of March 28, 2019.

From the v-shaped performance of equity markets to the synchronized global recession (or lack thereof), both items are good examples of what psychologists call the “availability bias” — those events that have high ease of retrieval and thus are most readily available in investors’ minds receive disproportionate weighting as regards to future outcomes.

Let me provide an illustration: the American Association of Individual Investors has been running a weekly survey since 1987, measuring its members’ bullish, neutral and bearish sentiment. This survey is fairly well known, often cited in publications such as *Forbes* and *Bloomberg*. It’s also rather simple — it asks participants what direction they feel the market will take over the next six months. Exhibit 2 highlights the last 21 weeks of survey results ending March 28, 2019.

Given the strength of the availability bias, it’s not that surprising then that sentiment reacts strongly after large moves *in either direction*. As global indices fell throughout December 2018, future returns were predicted as being negative; conversely, as equity markets rebounded, bullish sentiment recovered.

Beyond the changes in investor sentiment, what makes Q1 2019 a bit of a head scratcher is shown in Exhibit 3, highlighting broad-based EPS cuts for major global markets. Since we believe that earnings ultimately drive stock prices, this chart lines up well with our decision to favor companies that may provide more certainty of earnings over absolute

EXHIBIT 3: EPS ESTIMATES CUTS ACROSS THE GLOBE

MSCI INDICES	END 1Q 2019	END 4Q 2018	CHANGE
World	4.3	7.3	-2.9
US	4.1	7.8	-3.7
Europe	5.3	8.4	-3.1
Europe ex UK	6.8	9.2	-2.4
UK	1.8	6.3	-4.5
Japan	1.9	2.2	-0.3
Asia Pacific (ex Japan)	4.4	6.9	-2.5

Source: Alliance Bernstein analysis as of March 31, 2019 for respective MSCI indices.

levels of growth, due to growth's higher sensitivity to downward revisions. We also believe that this focus on companies with higher visibility on future earnings is what allowed us to navigate two very different regimes over the last six months.

NOTABLE CONTRIBUTORS TO Q1 PERFORMANCE

EXHIBIT 4: TOP FIVE CONTRIBUTORS & DETRACTORS

TOP CONTRIBUTORS BY HOLDING	AVERAGE WEIGHT %	CONTRIBUTION TO RETURN BPS	BOTTOM CONTRIBUTORS BY HOLDING	AVERAGE WEIGHT %	CONTRIBUTION TO RETURN BPS
Wuliangye Yibin Company Limited	1.8	+129	KT Corporation	1.2	-15
Kweichow Moutai Co., Ltd.	3.1	+128	SK Telecom Co., Ltd.	1.3	-11
AIA Group Limited	4.2	+79	Yandex N.V.	0.1	-5
Reliance Industries Limited	3.4	+75	NTPC Limited	0.1	-4
Infosys Limited	4.6	+68	BOC Hong Kong (Holdings) Ltd	0.0	-4

Source: Northern Trust for the three months ending March 31, 2019. Portfolio holdings are based upon a representative portfolio, which is an account in the Composite that GQG believes most closely reflects the current portfolio management style for this strategy. Performance is not a consideration in the selection of the representative portfolio holdings. The information regarding the representative portfolio holdings shown may differ from that of the Composite. The holdings identified and described may not represent all securities purchased, sold, or recommended for clients in the composite and no assumption should be made that such securities or future recommendations were or will be profitable in the future. Portfolio holdings are subject to change without notice. **PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.** Contact GQG Partners at +1 (754) 218-5500 or clientservices@gqgpartners.com to obtain the methodology for calculating the top and bottom performance contribution holdings and/or a list showing every holding's contribution to the overall performance during the quarter. Please see the end of this document for additional disclosures and important information.

Even though we don't manage our portfolios to focus on quarterly performance, it's worth highlighting a couple of names that contributed to our overall performance on both a positive and negative basis.

On the positive side, AIA Group Limited was a top contributor to overall performance, contributing 79 bps to our total return on an absolute basis.

AIA, along with its subsidiaries, is the largest independent publicly listed pan-Asian life insurance group. It operates in 18 markets across Asia via wholly owned branches and subsidiaries. Furthermore, AIA has a 49%-owned joint venture in India and representative offices across frontier Asia. AIA is well-diversified geographically, with Hong Kong and China accounting for approximately 50% of the group's earnings and the remainder coming from the rest of Asia.

Positive performance during the quarter came on the back of continued Chinese deregulation in financials and insurers combined with increased provincial approval for AIA products.

We continue to view the company favorably given that AIA is leveraged to the strong Asian economic growth, positive demographic trends and rising demand for protection insurance products across the region. Additionally, we believe AIA continues to command a premium to peers because of its quality of management/operations and balance sheet strength.

As for negative contributors to performance, KT Corporation was a mild negative contributor, subtracting 15 bps from absolute performance.

KT is South Korea's largest fixed-line telecom operator by customer base, with more than 15 million total subscribers. The Korean telecom business functions as an oligopoly, with KT competing with its main competitor, SK Telecom, and to a lesser extent LG Uplus.

With oligopoly status comes a heavily regulated industry, with the Korean government balancing returns on capital for companies with overall consumer affordability. Because the government wants to be one of the global leaders in terms of 5th generation wireless networks (5G), ultimately providing more consumers with faster speeds across

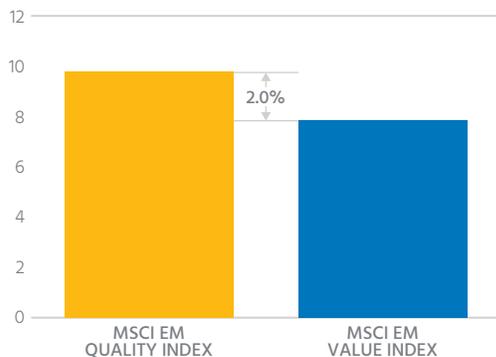
networks, they have taken an accelerated view on infrastructure buildouts. Due to the required infrastructure upgrades, we believe KT's free cash flow will decline given the high amount of expected capital expenditures required to meet government targets. Additionally, the government initially rejected the phone provider's plans for 5G pricing and accepted a plan that sees its basic pricing come in lower than existing 4G plans.²

Based on the combination of reduced pricing and increased capital outlays, we ultimately decided to exit our position (less than 2% of the portfolio) as it appears the operating environment will be less favorable going forward and we believe better opportunities exist.

PULLING IT ALL TOGETHER

EXHIBIT 5: QUALITY VERSUS VALUE IN 1Q 2019

MSCI EMERGING MARKETS (NET) INDICES TOTAL RETURN %



Source: eVestment for the three months ending March 31, 2019.

trailing 10 years, as highlighted in Exhibits 5 and 6, respectively.

Under a mean-reverting scenario, we would expect to underperform, as we still see risks to more cyclical sectors in general and are thus underweight those areas.

However, as we often end our commentaries, our portfolio decisions are driven by data. We believe our process, through the lens of our research mosaic, helps us to better see the signal in all of the short-term noise. If we believe that signal is shifting, so will the portfolio.

Rajiv Jain
Chairman & Chief Investment Officer
GQG Partners LLC

END NOTES

1. Warren E. Buffett, Berkshire Hathaway Inc., *1993 Letter to Shareholders*, March 1, 1994, <http://www.berkshirehathaway.com/letters/1993.html>.

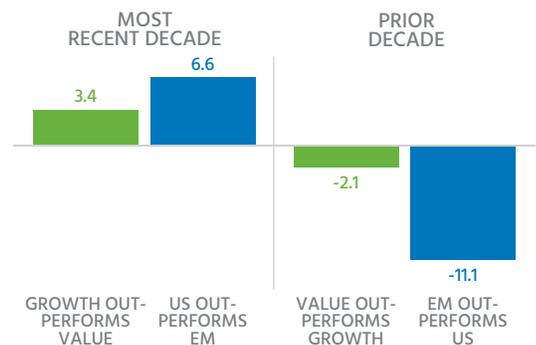
As I noted earlier, one of the many components to managing money is finding a way to battle our own psychology and the tendency to overweight events that easily come to mind.

Even though our relative performance has been strong over the past six months, despite two very different price regimes, we remain cognizant that markets can turn at any time. It's also important to remember that our time frame is based on a 3- to 5-year window, so outside of regimes with high volatility, we view short-term price movements as mostly noise.

With that being said, and while it's not our base case, we cannot rule out a strong cyclical rally at some point during 2019, given the underperformance of value as a factor, not only to quality during the quarter but to growth over the

EXHIBIT 6: MEAN REVERSION?

RELATIVE PERFORMANCE %



Sources: MSCI and S&P for annualized 10-year total return in USD as of March 31, 2019. GROWTH is represented by the MSCI USA Growth Index; VALUE is represented by the MSCI USA Value Index; US is represented by the S&P 500®; EM is represented by the MSCI Emerging Markets Index.

2. Kendra Chamberlain, "South Korea Carriers Announce 5G Pricing, Data Plans," *Fierce Wireless*, April 3, 2019, <https://www.fiercewireless.com/wireless/s-korea-carriers-announces-5g-pricing-data-plans>.

GIPS-COMPLIANT PRESENTATION

GQG PARTNERS LLC EMERGING MARKETS EQUITY COMPOSITE ANNUAL DISCLOSURE PRESENTATION

YEAR END	TOTAL FIRM ASSETS (USD) (MILLIONS)	COMPOSITE ASSETS (USD) (MILLIONS)	NUMBER OF ACCOUNTS	% OF NON-FEE-PAYING	ANNUAL PERFORMANCE RESULTS COMPOSITE		MSCI EMERGING MARKETS INDEX	COMPOSITE DISPERSION [†]	COMPOSITE 3 YR ST DEV	BENCHMARK 3 YR ST DEV
					GROSS	NET				
2018	15,303.00	5,300.00	8	0	-13.59%	33.99%	-14.58%	0.34%	13.16%	14.60%
2017	8,696.00	4,281.00	7	0	-14.32%	33.99%	37.28%	NM	11.51%	15.35%
2016	763.00	53.90	1	0	7.50%	6.59%	11.20%	NM	NA	NA
2015		6.74	1	100	-7.72%	-8.51%	-14.92%	NM	NA	NA
2014*		7.31	1	100	-6.10%	-6.17%	-4.61%	NM	NA	NA

*Composite and benchmark performance are for the period December 1, 2014 through December 31, 2014.

[†]The dispersion is measured using the asset-weighted standard deviation of annual gross-of-fee returns of those portfolios that were included in the Composite for the entire year. For those years when less than six portfolios were included in the Composite for the full year, no dispersion measure is presented.

NM — Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

NA — The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The composite track record does not span three years; therefore, this number is not available.

Emerging Markets Equity Composite includes all fully discretionary institutional portfolios, with consistent investment parameters, that invest in equity investments in companies whose securities are principally traded in, or whose principal revenues, operations or business risk are attributable to, principally emerging markets countries. For comparison purposes, the Composite is measured against the MSCI Emerging Markets Index (net of withholding taxes). Returns include the effect of foreign currency exchange rates. The Emerging Markets Equity Composite was created June 1, 2016.

GQG Partners LLC claims compliance with the Global Investment Performance Standards (GIPS[®]) and has prepared and presented this report in compliance with the GIPS standards. GQG has been independently verified for the periods June 1, 2016 – June 30, 2018. The verification report(s) is/are available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

GQG Partners LLC is an investment adviser registered with the U.S. Securities and Exchange Commission. The firm maintains a complete list and description of composites, which is available upon request.

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Performance presented prior to June 1, 2016 was achieved prior to the creation of the firm. The account is a personal account of the Portfolio Manager who was the only individual responsible for selecting the securities to buy and sell. The prior track record has been reviewed by Ashland Partners & Company, LLP and conforms to the portability requirements of the GIPS standards. On June 28, 2017, ACA Performance Services, LLC acquired the investment performance service business of Ashland Partners & Company, LLP.

The US dollar is the currency used to express performance. Returns are presented both gross and net of management fees and include the reinvestment of all income. Gross and Net performance are calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, admin, audit and organization fees). Net returns are calculated using the highest/model rack rate fee. Gross and Net performance are net of foreign withholding taxes.

The investment management fee schedule for the Composite is 0.85%. Actual investment advisory fees incurred by clients may vary.

Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. GQG Partners calculates asset-weighted standard deviation. Past performance is not indicative of future results.

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There may be additional risks associated with international and emerging markets investing involving foreign, economic, political, monetary, and/or legal factors. International investing is not for everyone. You can lose money by investing in securities.

Unless otherwise indicated, the performance information shown is unaudited, pre-tax, net of applicable management, performance and other fees and expenses, presumes reinvestment of earnings and excludes any investor-specific charges. All past performance results must be considered with their accompanying footnotes and other disclosures.

Past performance may not be indicative of future results. Performance may vary substantially from year to year or even from month to month. The value of investments can go down as well as up. Future performance may be lower or higher than the performance presented, and may include the possibility of loss of principal. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of securities listed herein.

Actual returns will be reduced by the advisory fees and any other expenses that may be incurred in the management of any investment advisory account or fund. Fees may be modified or waived for certain investors. Please refer to Part 2A of GQG's Form ADV for a complete description of GQG's customary investment advisory fees. Refer to the offering memorandum or prospectus of a fund advised by GQG for a description of fees and expenses associated with it. An investor's actual performance and actual fees may differ from the performance information shown due to, among other factors, capital contributions and withdrawals/redemptions, different fund share classes and eligibility to participate in "new issues." Certain investment strategies and fund share classes may be closed, including any share class from which performance shown has been derived.

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Portfolio characteristics, portfolio holdings, sector allocation, country allocation, ROE and market capitalization are based on a representative portfolio, which is the account in the composite that GQG believes most closely reflects the current portfolio management style for this strategy. Performance is not a consideration in the selection of the representative portfolio. The information for the representative portfolio shown may differ from that of the composite. The top ten holdings identified and described do not represent all securities purchased, sold, or recommended for clients in the composite and no assumption should be made that such securities or future recommendations were or will be profitable in the future. Portfolio holdings are subject to change without notice. Although the country allocations shown reflect the country of domicile of the securities in the portfolio, GQG's portfolios are constructed based on GQG's assessment of each issuer's country of risk exposure rather than on its country of domicile. GQG assesses the country's economic fortunes and risks to which it believes the issuer's assets, operations and revenues are most exposed by considering such factors as the issuer's country of incorporation, actual physical location of its operations, the primary exchange on which its securities are traded and the country in which the greatest percentage of its revenue is generated.

INFORMATION ABOUT BENCHMARKS

The MSCI Emerging Markets Index is a float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Index consists of 24 emerging market countries. The MSCI USA Value Index captures large and mid cap US securities exhibiting overall value style characteristics. The MSCI USA Quality Index captures large and mid cap US securities exhibiting overall quality style characteristics. The MSCI All Country World Index (MSCI ACWI) is a global equity index, which tracks stocks from 23 developed and 24 emerging markets countries. The MSCI All Country World ex USA Index (MSCI ACWI ex USA) is an international equity index which excludes securities from the United States.

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The S&P 500® Index is a widely used stock market index that can serve as barometer of US stock market performance, particularly with respect to larger capital-

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