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## Investment Objective and Strategy

The GQG Partners Emerging Markets Equity Fund seeks long-term capital appreciation.

GQG Partners seeks to invest in high-quality, attractively priced companies exhibiting competitive advantages. Our fundamental investment process aims to evaluate each business with a focus on financial strength, sustainability of earnings growth, and quality of management. The resulting portfolio seeks to manage the downside risk of equity investments while providing attractive returns to long-term investors over a full market cycle.

## Growth of 10,000 Since Inception (AUD)

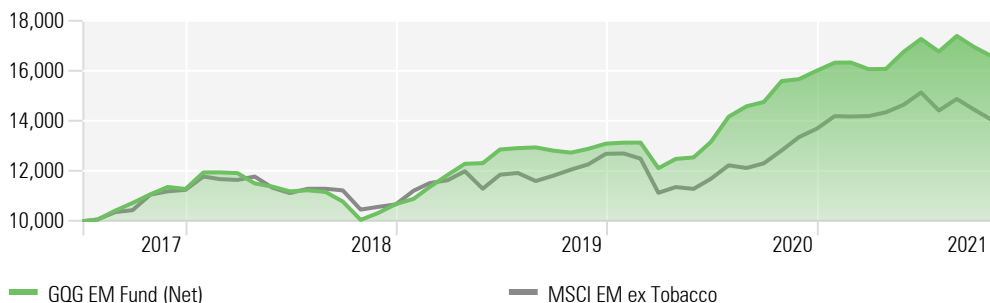


Chart assumes initial investment of 10,000 on 05/07/2017. Performance assumes reinvestment of dividends and capital gain distributions and does not reflect sales charges. Past performance is not a reliable indicator of future performance.

## Investment Performance % (AUD)

| Period              | 1 mth | 3 mths | YTD  | 1 yr | 3 yrs | 5 yrs | 10 yrs | ITD   |
|---------------------|-------|--------|------|------|-------|-------|--------|-------|
| GQG EM Fund (Gross) | -2.12 | -0.89  | 4.39 | 7.33 | 19.28 | —     | —      | 13.54 |
| GQG EM Fund (Net)   | -2.20 | -1.13  | 3.56 | 6.31 | 18.08 | —     | —      | 12.37 |
| MSCI EM ex Tobacco  | -2.87 | -2.63  | 2.53 | 9.43 | 10.26 | 9.77  | —      | 8.14  |

Inception 05/07/2017. The performance data quoted represents past performance. Past performance is not a reliable indicator of future performance. Returns greater than one year are annualized. Returns are presented both gross and net of fees and are based on end of month hard close redemption prices assuming the reinvestment of all distributions and capital gains. Gross performance is calculated after the deduction of actual trading expenses and is net of taxes withheld on foreign dividends, interest and capital gains. Net performance is calculated in same manner as gross performance but also deducts the stated management fee, which includes management and other administrative fees (custody, legal, admin, audit and organisation fees). Current Fund performance may be lower or higher than quoted performance. The investment return and principal value of an investment will fluctuate so that an investor's units, when redeemed, may be worth more or less than their original cost. There can be no assurance that the Fund will achieve its investment objective. The performance data contained herein is calculated by a data provider whose calculation methodology may result in Fund performance that is lower or higher than the performance quoted in Fund reports.

## Fund Facts

|                 |                    |
|-----------------|--------------------|
| Fund AUM (mm)   | 528.42             |
| Share Class     | A                  |
| Benchmark Index | MSCI EM ex Tobacco |
| APIR Code       | ETL4207AU          |
| ARSN Code       | 616 386 344        |
| Inception Date  | 05/07/2017         |

## Portfolio Characteristics

| Characteristic       | Fund   | Index  |
|----------------------|--------|--------|
| # of Holdings        | 55     | 1,410  |
| Wtd Avg Mkt Cap (bn) | 249.87 | 191.17 |
| Median Mkt Cap (bn)  | 87.43  | 10.21  |
| Active Share %       | 73.04  | —      |
| Price/Earnings       | 12.60  | 12.25  |

## Risk Statistics %

| Since Inception <sup>1</sup> | Fund  | Index  |
|------------------------------|-------|--------|
| Alpha                        | 4.65  | —      |
| Beta                         | 0.85  | 1.00   |
| Standard Deviation           | 10.49 | 11.25  |
| Sharpe Ratio                 | 0.93  | 0.48   |
| Upside Capture Ratio         | 91.97 | 100.00 |
| Downside Capture Ratio       | 52.75 | 100.00 |
| R2                           | 82.98 | 100.00 |

## Portfolio Managers



**Rajiv Jain**  
Portfolio Manager and  
Chief Investment Officer



**Sudarshan Murthy, CFA**  
Portfolio Manager

## Sectors (% portfolio equity)

| Sector       | Fund | Index | Under/Over |
|--------------|------|-------|------------|
| Comm Serv    | 2.4  | 10.7  |            |
| Cons Disc    | 7.8  | 15.6  |            |
| Cons Staples | 1.9  | 5.5   |            |
| Energy       | 17.5 | 5.7   |            |
| Financials   | 28.6 | 19.7  |            |
| Health       | 1.7  | 4.6   |            |
| Indust       | 0.1  | 4.7   |            |
| Info Tech    | 29.3 | 20.7  |            |
| Materials    | 10.0 | 8.6   |            |
| Real Est     | 0.7  | 2.0   |            |
| Utilities    | —    | 2.2   |            |

## Top 10 Holdings (% total portfolio)

| Holding                                   | Fund |
|---|------|
| Taiwan Semiconductor Manufacturing Co Ltd | 7.4  |
| Infosys Ltd                               | 6.2  |
| Housing Development Finance Corp Ltd      | 5.0  |
| Sberbank of Russia PJSC                   | 4.2  |
| ASML Holding NV                           | 4.1  |
| Petroleo Brasileiro SA Petrobras          | 4.0  |
| NVIDIA Corp                               | 3.7  |
| Reliance Industries Ltd                   | 3.5  |
| China Merchants Bank Co Ltd               | 3.1  |
| Rosneft Oil Co                            | 2.6  |
|   | 43.9 |

## Fund Expense %

|                 |      |  |
|-----------------|------|--|
| Buy Spread      | 0.35 | *Inclusive of goods and services tax (GST) and any reduced input tax credits |
| Sell Spread     | 0.35 |  |
| Management Fee* | 0.96 |  |

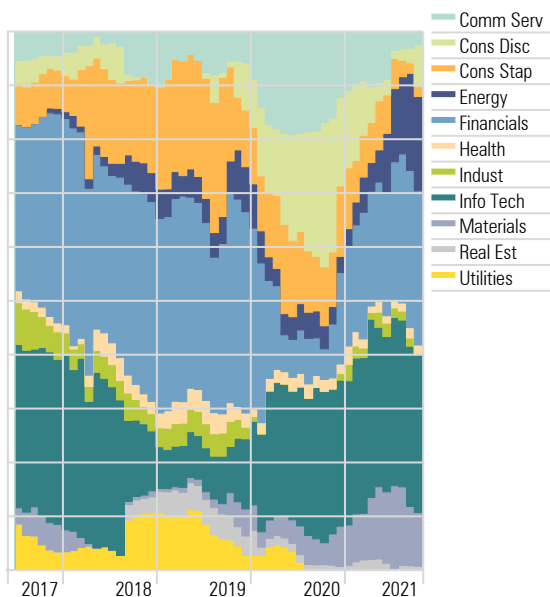
## Enquiries

Wholesale Clients domiciled in Australia and Wholesale Investors domiciled in New Zealand can direct all enquiries, including requests for a Product Disclosure Statement (PDS) and accompanying Reference Guide free of charge, to:

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Portfolio holdings are subject to change without notice. Cash and cash equivalents represented 5.46% of the total portfolio. Top ten holdings identified and described do not represent all securities purchased, sold, or recommended for inclusion in the Fund and no assumption should be made that such securities or future recommendations were or will be profitable in the future. Country allocations reflect the country of risk of the securities in the portfolio as assigned by Morningstar, though GQG's portfolios are constructed based upon GQG's assessment of each issuer's country of risk exposure, which may not be the same as Morningstar's country assignment.

## Fund Sector Over Time (% portfolio equity)



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Benchmark returns have been obtained from MSCI, a non-affiliated third-party source. Neither MSCI nor any other party involved in or related to compiling, computing or creating the MSCI data makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to any of such data. The MSCI EM ex Tobacco Index is based on its parent index, the MSCI EM Index, which measures emerging markets equity performance. The Index excludes companies from the parent index with significant business activities involving tobacco based on data from MSCI ESG Research. The Index is denominated in Australian dollars and is unmanaged. It is not possible to invest directly in an index.

<sup>1</sup>Risk statistics utilize monthly returns starting with the first full month of returns. **Standard Deviation:** Absolute volatility measured as the dispersion of monthly returns around an average. **Sharpe Ratio:** Return per unit of risk measured as the excess return (over a risk-free rate) divided by standard deviation. **Alpha:** Outperformance measured as risk-adjusted excess returns over the benchmark. **Beta:** Relative volatility measured as systematic risk relative to a benchmark. **Upside Capture Ratio:** Performance in periods where the benchmark was up. **Downside Capture Ratio:** Performance in periods where the benchmark was down. **R-Squared (R2):** Benchmark fit measured as the percentage of return movements explained by the index. **Active Share:** Proportion of portfolio holdings that differ from the benchmark. **Price/Earnings:** Price to earnings per share ex negative earners.

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## Top 10 Countries (% portfolio equity)

